



# EXCALIBUR GROUP, LLC

Environmental Consultants, Engineers and Liability Management Experts



## ENVIRONMENTAL INSURANCE UNDERWRITING & CLAIMS SUPPORT

**EXCALIBUR** serves environmental insurance underwriters, claims investigators / adjusters, and their attorneys. The firm brings environmental underwriting risk control and claims stop-loss cleanup expertise to complement client internal resource capabilities & capacity. **EXCALIBUR**'s environmental engineers, scientists and other insurance support professionals assess underwriting risks while focused on client-specific business objectives.



Since 1999, **EXCALIBUR** has rendered environmental underwriting risk opinions on & policy recommendations for thousands of insureds' facilities worldwide and has provided a broad range of stop-loss claims support services for hundreds of spill sites. **EXCALIBUR**'s first-hand, decades-long experience in characterizing and remediating site contaminated with chlorinated solvents, petroleum hydrocarbons, PCBs, metals and other pollutants provides its underwriter clients with more accurate assessments of storage tank, contractor's, premises and other new or pre-existing pollution conditions insurance claim risks. This real-world clean-up experience has also been invaluable to claim adjuster clients needing to know what eligible remediation costs are actually reasonable, necessary and appropriate. Over its history, **EXCALIBUR** has reduced insurance claims over \$20M in unjustified or unsubstantiated environmental costs, and has never lost one case where the opinions or findings of its professionals were challenged.

*"Excalibur's significant field experience, technical expertise, and investigative, engineering, and remediation skills have helped the Fund efficiently address several hundred complex claims and avoid millions of dollars in unsubstantiated and unnecessary costs." - Administrator, \$250M UST Indemnity Fund*

An independent Dun & Bradstreet customer survey ranked **EXCALIBUR**'s performance "Superior" with a 94% satisfaction rating across 9 value categories.

More information on **EXCALIBUR** can be found at [www.excaliburgrp.com](http://www.excaliburgrp.com) or contact us toll free at 1-866-490-0039.

*"...with VERY short lead times,...the staff have always been willing to do whatever was necessary to help meet the deadline, and without any sacrifice of the quality of the analysis...every time you have represented us well...you have always been accommodating, insightful and helped the combined team put together a complete, seamless analysis....thank you for your efforts to date....the underwriters are very happy to have EXCALIBUR on our team of technical resources. I look forward to continued work together..." - Assistant Vice President, Major Environmental Insurance Carrier*