

SERVICES

CORPORATE OFFICE

1350 Beverly Rd., #443
McLean, VA 22101

OTHER LOCATIONS

- Downingtown, PA
- Monessen, PA
- New Market, MD
- Cary, NC
- Denver, CO



INSURANCE CLAIMS & THIRD PARTY REVIEWS



- Expert technical & financial stop-loss reviews
- Cost estimating / forecasting
- Eligibility assessments
- Forensic analyses
- Invoice review
- Remedial alternatives evaluations
- Competitive bidding / contracting
- Claims adjuster technical support
- Litigation / legal support
- Subrogation

EXCALIBUR provides technical expertise to its environmental insurance claims adjuster clients for claims stop-loss control. Beginning with eligibility determinations, **EXCALIBUR** is often called on to apply forensic approach techniques it has developed over the years, evaluating multiple lines of evidence, including, if applicable, an age-dating environmental forensic chemistry methods. In other stop-loss efforts, **EXCALIBUR** also assists its clients with claims expenditures making sure the expenditures are reasonable for only necessary and appropriate work.

Some of the more common reimbursement claim problems discovered by **EXCALIBUR** during its stop-loss reviews have included: cleanups extending beyond what is necessary to meet more lenient risk-based clean-up standards; inappropriate field investigation approaches, analytical techniques and remedial technologies; improper blurring of reimbursable environmental activities with non-reimbursable activities (e.g., eligible soil remediation vs. ineligible site construction preparation for redevelopment); excessive environmental monitoring; overstated

EXCALIBUR GROUP, LLC

CUTTING EDGE SOLUTIONS

KEY/ REPEAT CUSTOMERS

- ACE INSURANCE
- ALEXANDRIA METAL FINISHERS
- BAKER BOTTS LLP
- BB&T
- CDM
- CHUBB INSURANCE
- CONOCO-PHILLIPS
- DEWBERRY
- DEVOS & CO., LLP
- ICF INTERNATIONAL
- JACK RICH ENERGY
- LIBERTY MUTUAL
- MITSUBISHI
- MWH
- PA UST INSURANCE
- REILLY INDUSTRIES
- SALTIRE INDUSTRIAL
- SHERWIN-WILLIAMS
- SHIPLEY ENERGY
- SHISEIDO AMERICA
- TITAN
- URS

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ENVIRONMENTAL CONSULTANTS, ENGINEERS
AND LIABILITY MANAGEMENT EXPERTS

overstated remedial and construction costs; and improper environmental project/unit costs. In other cases, **EXCALIBUR** has successfully identified clear weaknesses in others' positions, site investigation and cleanup approaches, and conclusions, dramatically helping our insurance clients develop strong, winning arguments. All told, our efforts have helped clients avoid unsubstantiated claims and tens of millions of dollars in needless expenses.

EXCALIBUR is a recognized national expert in providing third-party technical engineering and cost impact reviews of environmental claims. As a longstanding third-party technical reviewer, we have identified and saved various clients tens of millions of dollars in unjustified or unsubstantiated environmental costs subsequently not reimbursed by the insurance providers. Our staff of assessment experts, geologists, hydrogeologists, chemists, engineers, cost estimators, remedial experts and compliance and field specialists routinely serve as technical advisors on site characterization, environmental engineering, and remediation to evaluate and comment on the more complicated claims for environmental cost reimbursement. **EXCALIBUR** is often are hired to evaluate cases involving soil and groundwater contamination, questions and doubts about contaminant release timing and sources, co-mingled contamination, cross-boundary releases, questionable expenditures and response actions, efficiencies of expensive investigations and remedies, and overall contract mechanisms and ways to competitively bid work performed under the policies or claims. Clients want to know quickly if the record and what we learn from claimants and their consultants demonstrate eligibility, appropriate interpretation of all technical data, reasonable claimant response, and cost effective technical engineering and remediation, sound documentation and overall good performance to close out the claim cost effectively. **EXCALIBUR** routinely opines on appropriateness of remedial approaches/ technologies via site-specific remedial alternatives analyses. Since its 1999 inception, **EXCALIBUR** has never lost a single challenge to any of the many claimant protests of our technical opinions and conclusions.