

## EXCALIBUR GROUP, LLC

### SERVICES

**CORPORATE OFFICE**  
1350 Beverly Rd #443  
McLean, VA 22101

- OTHER LOCATIONS**
- Downingtown, PA
  - Monessen, PA
  - New Market, MD
  - Cary, NC
  - Denver, CO



## RISK MANAGEMENT— INSURANCE & LENDING



- Expert technical & financial underwriting risk reviews
- Claims stop-loss consulting
- Cost estimating / forecasting
- Regulatory reporting / interfacing
- Phase I, II & III ESAs
- Regulatory compliance
- Remediation
- O&M / monitoring
- Risk-based closures
- Site restoration
- Legal Support
- Expert Reviews

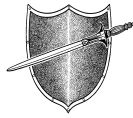
**EXCALIBUR's** environmental insurance underwriting, investment banking, and insurance claims stop-loss management clients along with their attorneys rely on **EXCALIBUR** to identify, define, advise, quantify environmental risks and help manage environmental liabilities. Since 1999 **EXCALIBUR** has assessed environmental underwriting risks and liabilities to determine the insurability of thousands of facilities, helping our clients manage their risks and through stop-loss saving insurance and claims handling/ management industry clients several millions of dollars. **EXCALIBUR** both helps its clients make sound business decisions and manage underwriting risks when offering new or renewed insurance policies but also serves as a technical stop-loss cost control expert should environmental claims materialize.

**EXCALIBUR** also assists clients acquiring, selling, foreclosing on or insuring individual or portfolios of properties subject to real estate transactions to avoid excessive financial risks, unintentional assumptions or inappropriate allocation of environmental liabilities. We provide the essential compliment of

# EXCALIBUR GROUP, LLC

## REPEAT CUSTOMERS

- ACE INSURANCE
- ALEXANDRIA METAL FINISHERS
- ASHLAND
- BAKER BOTTS LLP
- BB&T
- CDM
- CHUBB INSURANCE
- CONOCO-PHILLIPS
- DEWBERRY
- DEVOS & CO., LLP
- DOW CHEMICAL
- ICF INTERNATIONAL
- JACK RICH ENERGY
- LIBERTY MUTUAL
- MITSUBISHI
- MWH
- PA UST INSURANCE
- REILLY INDUSTRIES
- SALTIRE INDUSTRIAL
- SHERWIN-WILLIAMS
- SHIPLEY ENERGY
- SHISEIDO AMERICA
- TITAN
- URS
- VDOT



ENVIRONMENTAL CONSULTANTS, ENGINEERS AND LIABILITY MANAGEMENT EXPERTS

these and other environmental risks. As experts in identifying yesterday's environmental problems at industrial and commercial sites, **EXCALIBUR** forecasts likely impacts, corrective actions, and future investigative, cleanup, and other costs needed for asset valuation. **EXCALIBUR's** insurance clients rely on these analyses to manage risks via policy terms and conditions including policy premium, exclusions, endorsements, policy limits and self-insured retention (SIR) requirements. **EXCALIBUR's** track record in helping clients avoid significant environmental liabilities and costs under stringent time requirements has been remarkably consistent.

**EXCALIBUR's** professionals regularly provides expedited reviews & assesses risk of insurance applications for underwriter clients for a full cross-section of U.S. and international commercial and industrial facilities. Working under tight deadlines, **EXCALIBUR** closely coordinates and maintains communications with underwriters and insurance applicants to obtain and understand salient information to help the underwriters assess potential liabilities and claim risk. **EXCALIBUR's** new / renewal insurance underwriting support services frequently involve document reviews & interviews of the insured relevant to understanding underwriting risks for unknown, pre-existing and new conditions.

